

1300 St. Germain Street West St. Cloud, MN 56301 320-650-2500 giver.org

## Board of Trustees Finance Committee Meeting Tuesday, November 19, 2024, 5:00 p.m. St. Cloud Public Library Mississippi Room Agenda

1.	Call to Order	5:00
2.	Adoption/Amendment of Agenda	5:01
3.	Third Quarter Financial Report (Requested Action – Approve) pg 3	5:02
4.	GRRL 2024 Budget Projections pg 11	5:05
5.	<ul> <li>Fund Designation Requests (Requested Action – Approve)</li> <li>5.1 2024 Budget Surplus as 2026 Budget Revenue pg 15</li> <li>5.2 Aide Positions Pay Grade Change pg 17</li> <li>5.3 Automated Materials Handling System and Radio Frequency Identification pg 19</li> </ul>	5:10
6.	Next Meeting – January 21, 2025	5:24
7.	Adjournment	5:25

## Great River Regional Library Financial Report As of September 30, 2024

GREAT RIVER REGIONAL	Balance, December 31, 2023 Changes to Fund Balance		9,742,457.76
	OPERATING & CAPITAL REVENUE	\$	9,742,457.76
Signatory Payments:	OPERATING & CAPITAL REVENUE		
Benton County	\$ 405,034.50		
Morrison County	389,322.75		
Sherburne County	1,098,121.50		
Stearns County	1,732,309.50		
Todd County	262,323.00		
Wright County	1,748,475.00	\$	5,635,586.25
Patron Receipts, (formerly I			
Branch	\$ 88,531.38		
Revenue Recapture	8,037.64	\$	96,569.02
Other:			
Interest		\$	406,425.04
City of Sartell			20,825.06
Interlibrary Loan Delivery		\$ \$ \$ \$ \$ \$	6,200.00
Revenue Fund (MCIT & Mis	cellaneous Income)	\$	632.76
St. Cloud Reimbursement	,	\$	89,355.13
CMLE Grant		\$	4,058.56
RLBSS State Aid		\$	1,330,873.34
Operating & Capital Revenu	ie Total	\$	7,590,525.16
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Legacy Grant	RESTRICTED REVENUE 4900 FUNDS	\$	161,433.57
RLTA Grants		\$	161,815.86
Minitex Last Mile Grant		Ŷ	-
Restricted Revenue Total		\$	323,249.43
	ASSIGNED REVENUE 5200 FUNDS		
Fund Development - Collect Fund Development - Comm			
Fund Development - Progra	-	\$	31,318.79
Interlibrary Loan		Ψ	520.54
Gift Funds - Branch			95,127.93
Gift Funds - Regional			22,264.72
Gift Funds - Designated			186,910.13
Revolving Fund			29,198.78
Sales Revenue			4,742.07
Assigned Revenue Total		\$	370,082.96
Total Revenue & Balance		\$	18,026,315.31
		<u> </u>	-,,
	EXPENDITURES		
Operating Fund see attacl	•	\$	7,192,525.96
Fund Balance Report see			734,296.36
	Arrangement (HRA) Distributions	\$	16,220.73
Accumulated Depreciation		r—	135,000.00
Total Expenditures		\$	8,078,043.05
Total Balance & Revenues I	ess Expenditures	\$	9,948,272.26

## Great River Regional Library Investment Listing As of September 30, 2024

Item	3
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Total Revenue including prior year Balance, less Expenditures				\$ 9,948,272.26
CASH AND INVESTMENTS				
Checking Account - FDIC Insured Bremer Expense		\$	<u>Amount</u> 324,272.02	
Branch Cash		\$	2,705.00	
Savings Accounts	Rate		<u>Amount</u>	
MAGIC (Minnesota Association of Governments Investing for Counties)	5.16%	\$	2,438,330.29	
<u>Custodial Account</u> Health Reimbursement Arrangement (MAGIC)		\$	646,959.95	
Certificate of Deposit Investments - FDIC Insured	Net Rate	<u>c</u>	D Investment	
Fieldpoint Bank & Trust, CT - Maturity 10/15/2024	5.60%	\$	236,000.00	
R Bank, TX - Maturity 11/13/2024	5.66%	\$	236,000.00	
Schertz Bank & Trust, TX - Maturity 11/21/2024	5.60%	\$	236,000.00	
T Bank, TX - Maturity 12/06/2024	5.62%	\$	236,000.00	
Crossfirst Bank, Kansas - Maturity 01/27/2025	5.20%	\$	239,000.00	
Bank of Montgomery, LA - Maturity 02/04/2025	5.35%	\$	240,000.00	
Toiga Franklin Savings Bank, PA - Maturity 02/10/2025	5.35%	\$	240,000.00	
Austin Capital Bank, TX - Maturity 03/14/2025	5.45%	\$	240,000.00	
Solera National Bank, CO - Maturity 04/07/2025	5.10%	\$	237,000.00	
Texas Heritage Bank, TX - Maturity 04/07/2025	5.05%	\$	237,000.00	
Cibm, Waukesha, WI - Maturity 04/21/2025	5.13%	\$	237,000.00	
First National Bank of Hutchinson, KS - Maturity 05/15/2025	5.20%	\$	237,000.00	
Cornerstone Bank, NE - Maturity 06/18/2025	5.35%	\$	231,000.00	
United Trust Bank, IL - Maturity 06/20/2025	5.20%	\$	237,000.00	
First State Bank, AR - Maturity 08/21/2025	4.95%	\$	237,000.00	
First Internet Bank of Indiana - Maturity 08/14/2025	5.00%	\$	237,000.00	
Gbank, Las Vegas, NV - Maturity 09/11/2025	4.60%	\$	238,000.00	
GBC Bank, CA - Maturity 10/2/2025	4.95%	\$	232,000.00	
Maplemark Bank, TX - Maturity 10/02/2025	4.95%	\$	232,000.00	
Financial Federal Savings Bank - Maturity 01/13/2026	5.05%	\$	231,000.00	
Nexbank, TX - Maturity 02/10/2026	4.70%	\$	233,000.00	
First Pryority Bank, - Maturity 07/17/2026	5.00%	\$	226,000.00	
Total MAGIC Certificate of Deposit Investments		\$	5,185,000.00	
Falcon National Bank, MN - Maturity 10/28/2024	5.05%	-	250,000.00	
Stearns Bank, NA, MN - Maturity 10/22/2024	5.00%		250,000.00	
Bremer Bank, N.A., MN - Maturity 09/20/2025	5.00%		250,000.00	
Minnesota National Bank, MN - Maturity 07/22/2025	5.15%		250,000.00	
MidCountry Bank, MN - Maturity 02/23/2025	4.90%		250,000.00	
Trustone Financial CU - Maturity 08/23/2025	5.01%		236,005.00	
Total Local Certificates of Deposit Investments		\$	1,486,005.00	
Total Deposits		<u> </u>	,,	\$ 10,083,272.26
Accumulated Depreciation				(135,000.00)
Month End Balance				\$ 9,948,272.26
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Submitted by Amy Anderson, Associate Director, Accounting

GRRL holds Letter of Credit No. 1005044, dated September 18, 2024 in the amount of \$600,000 from Federal Home Loan Bank of Des Moines on behalf of Bremer Bank, NA

# Bank Balances Investment Activity SEPTEMBER 2024

Account Descr	Begin Mth	MTD Debit	MTD Credit	Balance
G 20-1018 CASH - MAGIC SVGS/US BANK CKG	\$649,283.34	\$0.00	\$2,323.39	\$646,959.95
G 10-1021 CD INVESTMENTS - LOCAL BANKS	\$1,486,005.00	\$0.00	\$0.00	\$1,486,005.00
G 10-1020 CD INVESTMENTS - MAGIC PFM	\$5,179,000.00	\$238,000.00	\$232,000.00	\$5,185,000.00
G 10-1018 CASH - MAGIC SVGS/US BANK CKG	\$2,481,022.30	\$902,019.70	\$944,711.71	\$2,438,330.29
G 10-1017 CASH - BRANCH CASH	\$2,705.00	\$0.00	\$0.00	\$2,705.00
G 10-1010 CASH -BREMER CKG	\$361,057.55	\$579,815.00	\$616,600.53	\$324,272.02
	\$10,159,073.19		_	\$10,083,272.26

## Great River Regional Library Revenue Report: Operating Capital Funds For the Month Ended September 30, 2024

<b>Operational Sign</b>	natory Receipts:		Budget		Received		Balance	% Rec'd
		\$	537,890.00	\$	403,417.50	\$	(134,473.00)	75.00%
Morrison County			517,025.00		387,768.75	\$	(129,256.00)	75.00%
Sherburne Cou	unty		1,458,316.00		1,093,737.00	\$	(364,579.00)	75.00%
Stearns Count	У		2,300,524.00		1,725,393.00	\$	(575,131.00)	75.00%
Todd County			348,368.00		261,276.00	\$	(87,092.00)	75.00%
Wright County	<b>y</b>		2,321,992.00		1,741,494.00	\$	(580,498.00)	75.00%
	Signatory Operational Receipts:	\$	7,484,115.00	\$	5,613,086.25	\$	<b>(1,871,029.00)</b>	75.00%
Capital Signator	<u>y Receipts</u>		Budget		Received		Balance	% Rec'd
Benton County	У	\$	2,156.00	\$	1,617.00	\$	(539.00)	75.00%
Morrison Cour	nty		2,072.00		1,554.00	\$	(518.00)	75.00%
Sherburne Cou	unty		5,846.00		4,384.50	\$	(1,462.00)	75.00%
Stearns Count	У		9,222.00		6,916.50	\$	(2,306.00)	75.00%
Todd County			1,396.00		1,047.00	\$	(349.00)	75.00%
Wright County	V		9,308.00		6,981.00	\$	(2,327.00)	75.00%
	Signatory Capital Receipts:	\$	30,000.00	\$	22,500.00	\$	(7,501.00)	75.00%
	Sub-Total Signatory Receipts:	\$	7,514,115.00	\$	5,635,586.25	\$	(1,878,530.00)	75.00%
Other Receipts:			Budget		Received		Balance	% Rec'd
Unassigned Fu	und Balance (Cash Reserves)	\$	200,711.00	\$	200,711.00	\$	-	100.00%
Unassigned Fu	und Balance (2022 Surplus)		407,350.00		407,350.00	\$	-	100.00%
Patron and Re	evenue Recapture Receipts		105,000.00		96,569.02		(8,430.98)	91.97%
Interest			200,000.00		406,425.04		206,425.04	203.21%
City of Sartell			20,000.00		20,825.06		825.06	104.13%
ILL Delivery			6,200.00		6,200.00		-	100.00%
Minitex Last N	Лile		7,000.00		-		(7,000.00)	0.00%
Revenue Fund			15,000.00		632.76		(14,367.24)	4.22%
St. Cloud Reim	nbursement		85,000.00		89,355.13		4,355.13	105.12%
	Sub-Total Other Receipts:	\$	1,046,261.00	\$	1,228,068.01	\$	181,807.01	117.38%
RLBSS State Aid	Revenue		Budget		Received		Balance	% Rec'd
	Sub-Total RLBSS State Aid*	\$	1,638,000.00	\$	1,912,811.29	\$	274,811.29	116.78%
			Budget		Received		Balance	YTD % Rec'd
			-					
Tot	al Operating/Capital Revenue:	Ş	10,198,376.00	Ş	8,776,465.55	<u>\$</u>	(1,421,911.70)	<u>86.07</u> %
1								

# 2023-2024 RLBSS State Aid: \$ 573,843.39 Received 09-30-2023 \$ 573,843.38 Received 10-13-2023 \$ 573,843.39 Received 02-13-2024 \$ 573,843.39 Received 02-13-2024 \$ 191,281.13 Received 07-30-2024

\$	1,912,811.29	Total received
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Revenue received in prior calendar year(s) Revenue received for 2025 budget

\*Notes to Revenue



## **GREAT RIVER REGIONAL LIBRARY**

Quarterly YTD Comparative Report - QTR 4 SEPTEMBER 2024

			SEFTENIDER 20	24				
Account	Fund	Current Budget	2024 YTD Amt	2024 YTD Balance	% YTD of Budget	2023 YTD Amt	Last Yr YTD Diff	%Last YR YTD Diff
LO GENERAL FUND								
4100 PERSONNEL								
SALARIES	10-00-4100-110	\$684,740.00	\$487,394.28	\$197,345.72	71.2%	\$508,563.77	-\$21,169.49	-4.16%
SALARIES	10-20-4100-110	\$3,912,450.00	\$2,062,162.15	\$1,850,287.85	52.7%	\$2,225,075.12	-\$162,912.97	-7.32%
SALARIES	10-30-4100-110	\$91,050.00	\$64,457.43	\$26,592.57	70.8%	\$61,320.02	\$3,137.41	5.12%
SALARIES-RLBSS	10-20-4100-111	\$1,638,000.00	\$1,912,811.29	-\$274,811.29	116.8%	\$1,673,974.56	\$238,836.73	14.27%
EE BENEFITS	10-00-4100-140	\$138,000.00	\$104,030.26	\$33,969.74	75.4%	\$96,410.17	\$7,620.09	7.90%
EE BENEFITS	10-20-4100-140	\$703,800.00	\$348,004.37	\$355,795.63	49.5%	\$315,760.71	\$32,243.66	10.21%
EE BENEFITS	10-30-4100-140	\$27,600.00	\$10,906.84	\$16,693.16	39.5%	\$10,088.37	\$818.47	8.11%
WORKERS COMPENSATION	10-30-4100-160	\$33,100.00	\$33,071.00	\$29.00	99.9%	\$31,724.00	\$1,347.00	4.25%
ER PAYROLL TAXES-PERA	10-00-4100-170	\$103,700.00	\$71,629.44	\$32,070.56	69.1%	\$69,211.60	\$2,417.84	3.49%
ER PAYROLL TAXES-PERA	10-20-4100-170	\$793,800.00	\$587,187.29	\$206,612.71	74.0%	\$577,047.06	\$10,140.23	1.76%
ER PAYROLL TAXES-PERA	10-30-4100-170	\$13,800.00	\$9,689.99	\$4,110.01	70.2%	\$9,021.17	\$668.82	7.41%
ANNUAL PTO PAY/CONVERT	10-00-4100-185	\$12,000.00	\$11,381.18	\$618.82	94.8%	\$15,781.20	-\$4,400.02	-27.88%
4100 PERSONNEL		\$8,152,040.00	\$5,702,725.52	\$2,449,314.48	70.0%	\$5,593,977.75	\$108,747.77	1.94%
4200 SERVICES AND CONTRACTS								
REGIONAL BOARD MEETINGS	10-00-4200-210	\$6,800.00	\$6,450.00	\$350.00	94.9%	\$3,309.53	\$3,140.47	94.89%
STAFF DEVELOPMENT SERVICES	10-00-4200-211	\$24,500.00	\$9,253.64	\$15,246.36	37.8%	\$18,070.90	-\$8,817.26	-48.79%
ALL STAFF DAY TRAINING	10-00-4200-213	\$7,300.00	\$0.00	\$7,300.00	0.0%	\$1,200.00	-\$1,200.00	-100.00%
MEMBERSHIPS & SUBSCRIPTIONS	10-00-4200-220	\$5,000.00	\$3,371.95	\$1,628.05	67.4%	\$2,084.95	\$1,287.00	61.73%
PATRON CONTACT SERVICES	10-20-4200-235	\$60,000.00	\$51,253.87	\$8,746.13	85.4%	\$52,358.40	-\$1,104.53	-2.11%
BUILDING MAINTENANCE	10-30-4200-240	\$105,000.00	\$168,972.44	-\$63,972.44	160.9%	\$108,917.38	\$60,055.06	55.14%
INSURANCE-CONTENTS/OTHER	10-30-4200-246	\$40,150.00	\$41,951.00	-\$1,801.00	104.5%	\$40,339.00	\$1,612.00	4.00%
CATALOG SERVICES	10-20-4200-248	\$94,000.00	\$46,785.99	\$47,214.01	49.8%	\$70,877.82	-\$24,091.83	-33.99%
AUDIT	10-30-4200-250	\$25,000.00	\$24,100.00	\$900.00	96.4%	\$21,730.00	\$2,370.00	10.91%
PUBLIC LICENSING SERVICES	10-20-4200-253	\$4,590.00	\$4,818.00	-\$228.00	105.0%	\$4,587.00	\$231.00	5.04%
TELEPHONE	10-00-4200-260	\$31,000.00	\$22,916.87	\$8,083.13	73.9%	\$21,663.85	\$1,253.02	5.78%
DELIVERY SERVICES	10-30-4200-265	\$2,200.00	\$1,536.68	\$663.32	69.9%	\$1,501.91	\$34.77	2.32%
EQUIP CONTRACTS & REPAIR	10-20-4200-271	\$27,500.00	\$22,033.26	\$5,466.74	80.1%	\$20,058.05	\$1,975.21	9.85%
COMMUNICATIONS & MARKETING		\$31,000.00	\$23,480.59	\$7,519.41	75.7%	\$27,185.21	-\$3,704.62	-13.63%
SALES TAX	10-00-4200-288	\$4,000.00	\$3,117.00	\$883.00	77.9%	\$3,149.00	-\$32.00	-1.02%
HRIS/PAYROLL SERVICES	10-00-4200-290	\$86,200.00	\$76,355.96	\$9,844.04	88.6%	\$63,287.61	\$13,068.35	20.65%
LEGAL SERVICES	10-30-4200-291	\$12,000.00	\$6,572.84	\$5,427.16	54.8%	\$8,365.02	-\$1,792.18	-21.42%
SYSTEM DIRECTOR S FUND	10-30-4200-293	\$6,500.00	\$6,641.58	-\$141.58	102.2%	\$6,785.41	-\$143.83	-2.12%
4200 SERVICES AND CONTRACTS		\$572,740.00	\$519,611.67	\$53,128.33	90.7%	\$475,471.04	\$44,140.63	9.28%
4300 COMMODITIES								
SUPPLIES	10-00-4300-310	\$2,400.00	\$2,289.31	\$110.69	95.4%	\$1,598.30	\$691.01	43.23%
SUPPLIES	10-20-4300-310	\$57,000.00	\$45,464.09	\$11,535.91	79.8%	\$44,671.26	\$792.83	1.77%
SUPPLIES	10-30-4300-310	\$300.00	\$0.00	\$300.00	0.0%	\$0.00	\$0.00	0.00%
POSTAGE	10-30-4300-330	\$14,000.00	\$10,892.35 7	\$3,107.65	77.8%	\$10,744.14	\$148.21	1.38%

Item 3

Account	Fund	Current Budget	2024 YTD Amt	2024 YTD Balance	% YTD of Budget	2023 YTD Amt	Last Yr YTD Diff	%Last YR YTD Diff
4300 COMMODITIES	_	\$73,700.00	\$58,645.75	\$15,054.25	79.6%	\$57,013.70	\$1,632.05	2.86%
4400 VEHICLE EXPENSES								
FLEET VEHICLE - FUEL	10-20-4400-420	\$27,000.00	\$24,472.74	\$2,527.26	90.6%	\$21,693.07	\$2,779.67	12.81%
FLEET VEHICLES -INSURANCE	10-20-4400-430	\$4,000.00	\$3,365.00	\$635.00	84.1%	\$3,322.95	\$42.05	1.27%
FLEET - REPAIRS & MAINT	10-20-4400-440	\$11,500.00	\$5,370.57	\$6,129.43	46.7%	\$6,917.18	-\$1,546.61	-22.36%
MILEAGE REIMBURSEMENTS	10-00-4400-460	\$1,000.00	\$1,035.15	-\$35.15	103.5%	\$839.68	\$195.47	23.28%
MILEAGE REIMBURSEMENTS	10-20-4400-460	\$25,000.00	\$24,686.49	\$313.51	98.8%	\$19,450.31	\$5,236.18	26.92%
4400 VEHICLE EXPENSES	_	\$68,500.00	\$58,929.95	\$9,570.05	86.0%	\$52,223.19	\$6,706.76	12.84%
4500 LIBRARY MATERIALS								
BOOKS & PRINT MATERIALS	10-20-4500-510	\$560,000.00	\$394,731.25	\$165,268.75	70.5%	\$363,344.57	\$31,386.68	8.64%
PERIODICALS	10-20-4500-520	\$52,000.00	\$25,187.99	\$26,812.01	48.4%	\$27,628.67	-\$2,440.68	-8.83%
MEDIA	10-20-4500-540	\$90,000.00	\$39,765.21	\$50,234.79	44.2%	\$43,191.69	-\$3,426.48	-7.93%
ELECTRONIC SERVICES	10-20-4500-560	\$269,370.00	\$228,725.14	\$40,644.86	84.9%	\$194,894.29	\$33,830.85	17.36%
4500 LIBRARY MATERIALS	-	\$971,370.00	\$688,409.59	\$282,960.41	70.9%	\$629,059.22	\$59,350.37	9.43%
4600 EQUIPMENT								
OPERATING EQUIPMENT	10-20-4600-610	\$4,500.00	\$0.00	\$4,500.00	0.0%	\$788.26	-\$788.26	-100.00%
SMALL EQUIPMENT	10-20-4600-630	\$1,500.00	\$828.87	\$671.13	55.3%	\$648.42	\$180.45	27.83%
4600 EQUIPMENT	_	\$6,000.00	\$828.87	\$5,171.13	13.8%	\$1,436.68	-\$607.81	-42.31%
4700 CONTINGENCY								
CONTINGENCY	10-00-4700-910	\$400.00	\$59.40	\$340.60	14.9%	\$337.46	-\$278.06	-82.40%
4700 CONTINGENCY	_	\$400.00	\$59.40	\$340.60	14.9%	\$337.46	-\$278.06	-82.40%
4800 AUTOMATION OPERATING								
AUTOMATION MAINTENANCE	10-20-4800-932	\$167,376.00	\$151,784.24	\$15,591.76	90.7%	\$148,228.02	\$3,556.22	2.40%
AUTOMATION EQUIPMENT	10-00-4800-933	\$10,600.00	\$49.34	\$10,550.66	0.5%	\$384.46	-\$335.12	-87.17%
AUTOMATION EQUIPMENT	10-20-4800-933	\$80,000.00	\$1,130.47	\$78,869.53	1.4%	\$24,019.47	-\$22,889.00	-95.29%
PROFESSIONAL SERVICES	10-20-4800-935	\$2,000.00	\$750.00	\$1,250.00	37.5%	\$0.00	\$750.00	0.00%
AUTOMATION SOFTWARE	10-00-4800-936	\$2,000.00	\$372.00	\$1,628.00	18.6%	\$671.00	-\$299.00	-44.56%
AUTOMATION SOFTWARE	10-20-4800-936	\$61,650.00	\$9,229.16	\$52,420.84	15.0%	\$9,245.88	-\$16.72	-0.18%
4800 AUTOMATION OPERATING	_	\$323,626.00	\$163,315.21	\$160,310.79	50.5%	\$182,548.83	-\$19,233.62	-10.54%
10 GENERAL FUND	_	\$10,168,376.00	\$7,192,525.96	\$2,975,850.04	70.7%	\$6,992,067.87	\$200,458.09	2.87%

## Great River Regional Library Fund Balance Activity For the Month Ended September 30, 2024

Fund Description	Program Code	F	Fund Balance	Monthly Receipts	YTD Expenses		Fund Balance, 06/30/24
COMMITTED CAPITAL FUNDS	10.05.5000.						
Capital - Automation	710		798,677.20		10,736.52		787,940.68
Capital - Branch Development	720		153,235.46		27,884.90		125,350.56
Capital - Equipment	730		67,806.36		16,163.20		51,643.16
Capital - Vehicle	740		74,052.80	-	42,000.00		32,052.80
		\$	1,093,771.82	\$ -	\$ 96,784.62	\$	996,987.20
RESTRICTED FUNDS	10.10.4900.						
CMLE Grant Awards	978		4,058.56	-	4,058.56		-
Legacy Fund 2023	938		174,918.60		164,290.68		10,627.92
Legacy Fund 2024	939		230,619.40	-	29,700.00		200,919.40
Legacy Fund 2025	940		-	46,123.88			46,123.88
Minitex Last Mile	946		-				-
LSTA - Opportunity Hardware	942		28,294.98				28,294.98
RLTA	986		598,063.73	21,954.19	241,604.20		378,413.72
		\$	1,035,955.27	\$ 68,078.07	\$ 439,653.44	\$	664,379.90
COMMITTED OTHER FUNDS	10.40.5100.						
Building Maintenance	240		12,043.92		12,043.92		-
Compensated Absence Fund	983		503,256.00	-			503,256.00
Compensation Study	840		25,000.00				25,000.00
Computer Replacement Fund	984		67,760.22				67,760.22
Digital Library Content	845		50,000.00		12,550.76		37,449.24
Emergency Sub & Severance	880		19,844.17				19,844.17
Extended Hours Pilot	850		50,000.00				50,000.00
Patron Self Service	813		9,807.98				9,807.98
Payroll & HRIS Services	890		2,572.85		2,572.85		-
Payroll Fund	870		220,000.00				220,000.00
Security	831		8,740.27				8,740.27
Staff Development Services	211		8,689.45		7,533.88		1,155.57
		\$	977,714.86	\$-	\$ 34,701.41	\$	943,013.45
ASSIGNED FUNDS	10.40.5200.	Ba	alance, 8/1/24	MTD Receipts	YTD Expenses	Ba	alance, 8/31/24
FD - Collection	816		58,918.26	292.48	17,872.08		41,338.66
FD - Communications	821		26,610.07	49.02	14,924.69		11,734.40
FD - Programs & Services	822		63,495.81	61.25	5,052.73		58,504.33
Gift Funds - Branch	820		182,384.66	1,508.29	71,092.70		112,800.25
Gift Funds - Designations	818		580,028.74	238.04	1,115.10		579,151.68
Gift Funds - Regional	819		63,313.42	-	22,910.92		40,402.50
Interlibrary Loan - Lost Materials	810		8,519.69	31.98	589.73		7,961.94
Revolving Fund	825		25,430.32	3,383.53	28,813.85		-
Sales Revenue	994		59,347.43		785.09		58,562.34
		\$	1,068,048.40	\$ 5,564.59	\$ 163,156.89	\$	910,456.10
	TOTAL	\$	4,175,490.35	\$ 73,642.66	\$ 734,296.36	\$	3,514,836.65

## **GREAT RIVER REGIONAL LIBRARY**

Item 3

## Fund Balance Report SEPTEMBER 2024

		SEPTEMBER 202	4			
OBJ	Account Name	Beginning Balance	Current Month Expense	YTD Expense	Month End Balance	% YTD
10 GENERAL FUND		Dulance	2,10 01100	2/100	24141100	
05 CAPITAL BUDGE	т					
	OMMITTED FUNDS					
<b>710</b>	CAPITAL - AUTOMATION	¢709 677 20	\$0.00	¢10 726 F2	4797 040 69	1.34%
710	CAPITAL - AUTOMATION CAPITAL - BRANCH DEVELOPMENT	\$798,677.20 \$153,235.46	\$0.00 \$728.55	\$10,736.52 \$27,884.90	\$787,940.68 \$125,350.56	1.34%
730	CAPITAL - EQUIPMENT	\$67,806.36	\$720.55	\$16,163.20	\$51,643.16	23.84%
740	CAPITAL - VEHICLE	\$74,052.80	\$0.00 \$0.00	\$42,000.00	\$32,052.80	56.72%
	OMMITTED FUNDS	\$1,093,771.82	\$728.55	\$96,784.62	\$996,987.20	8.85%
05 CAPITAL BUDGE	г	\$1,093,771.82	\$728.55	\$96,784.62	\$996,987.20	8.85%
10 OUTREACH SERV	/ICES					
4900 RESTRICTE						
978	CMLE GRANTS	¢4 059 56	¢0.00	¢4 059 56	¢0,00	100.00%
978 938	LEGACY FUND 2023	\$4,058.56 \$174,918.60	\$0.00 \$5,280.67	\$4,058.56 \$164,290.68	\$0.00 \$10,627.92	93.92%
939	LEGACY FUND 2023 LEGACY FUND 2024	\$230,619.40	\$5,280.87 \$29,700.00	\$104,290.08 \$29,700.00	\$10,827.92 \$200,919.40	12.88%
940	LEGACY FUND 2025	\$46,123.88	\$2 <i>5,7</i> 00.00 \$0.00	\$2,700.00	\$46,123.88	0.00%
946	MINITEX LAST MILE	\$0.00	\$0.00 \$0.00	\$0.00	\$0.00	0.00%
942	OPPORTUNITY HARDWARE GRANT	\$28,294.98	\$0.00	\$0.00	\$28,294.98	0.00%
986	RLTA	\$620,017.92	\$14,898.25	\$241,604.20	\$378,413.72	38.97%
4900 RESTRICTE		\$1,104,033.34	\$49,878.92	\$439,653.44	\$664,379.90	39.82%
10 OUTREACH SERV		\$1,104,033.34	\$49,878.92	\$439,653.44	\$664,379.90	39.82%
40 OTHER						
5100 COMMITTE	ED FUNDS					
240	BUILDING MAINTENANCE	\$12,043.92	\$0.00	\$12,043.92	\$0.00	100.00%
983	COMPENSATED ABSENCES	\$503,256.00	\$0.00	\$0.00	\$503,256.00	0.00%
840	COMPENSATION STUDY	\$25,000.00	\$0.00	\$0.00	\$25,000.00	0.00%
984	COMPUTER REPLACEMENT FUND	\$67,760.22	\$0.00	\$0.00	\$67,760.22	0.00%
845	DIGITAL LIBRARY CONTENT	\$50,000.00	\$0.00	\$12,550.76	\$37,449.24	25.10%
880	EMERGENCY, SUB & SEVERANCE	\$19,844.17	\$0.00	\$0.00	\$19,844.17	0.00%
850	EXTENDED ACCESS PILOT	\$50,000.00	\$0.00	\$0.00	\$50,000.00	0.00%
813	PATRON SELF SERVICE	\$9,807.98	\$0.00	\$0.00	\$9,807.98	0.00%
890	PAYROLL & HRIS SERVICES	\$2,572.85	\$2,572.85	\$2,572.85	\$0.00	100.00%
870	PAYROLL FUND	\$220,000.00	\$0.00	\$0.00	\$220,000.00	0.00%
831	SECURITY	\$8,740.27	\$0.00	\$0.00	\$8,740.27	0.00%
211	STAFF DEVELOPMENT SERVICES	\$8,689.45	\$0.00	\$7,533.88	\$1,155.57	86.70%
5100 COMMITTE	ED FUNDS	\$977,714.86	\$2,572.85	\$34,701.41	\$943,013.45	3.55%
5200 ASSIGNED	FUNDS					
816	FD - COLLECTION	\$59,210.74	\$24.99	\$17,872.08	\$41,338.66	30.18%
821	FD - COMMUNICATIONS	\$26,659.09	\$1,928.00	\$14,924.69	\$11,734.40	55.98%
822	FD - PROGRAMS & SERVICES	\$63,557.06	\$0.00	\$5,052.73	\$58,504.33	7.95%
820	GIFT FUNDS BRANCH	\$183,892.95	\$2,979.98	\$70,911.17	\$112,981.78	38.56%
818	GIFT FUNDS DESIGNATED	\$580,266.78	\$496.22	\$1,296.63	\$578,970.15	0.22%
819	GIFT FUNDS REGIONAL	\$63,313.42	\$536.41	\$22,910.92	\$40,402.50	36.19%
810	INTERLIBRARY LOAN	\$8,551.67	\$92.06	\$589.73	\$7,961.94	6.90%
825	REVOLVING FUND	\$28,813.85	\$8,678.06	\$28,813.85	\$0.00	100.00%
994	SALES REVENUE	\$59,347.43	\$0.00	\$785.09	\$58,562.34	1.32%
5200 ASSIGNED	FUNDS	\$1,073,612.99	\$14,735.72	\$163,156.89	\$910,456.10	15.20%
40 OTHER		\$2,051,327.85	\$17,308.57	\$197,858.30	\$1,853,469.55	9.65%
10 GENERAL FUND		\$4,249,133.01	\$67,916.04	\$734,296.36	\$3,514,836.65	17.28%



# **2024 Budget Projections**

Submitted by Karen Pundsack, Executive Director Amy Anderson, Associate Director – Accounting

## **BOARD ACTION REQUESTED**

Information

Discussion

Action Requested

## RECOMMENDATION

Review GRRL 2024 budget progress and projections.

## **BACKGROUND INFORMATION**

Supporting Documents Attached

The 2024 budget projections indicate an anticipated surplus of \$827,705.59 at year-end.

- Operating revenues are projected to have a \$572,192.54 surplus (5.63%)
- Operating expenses are anticipated to be underspent by \$254,513.05 (2.50%)

Contributing factors for the anticipated surplus include:

- A larger than anticipated Regional Library Basic System Support (RLBSS) allocation.
- Market savings rates significantly increased the interest revenue line.

FINANCIAL IMPLICATIONS									
Estimated Cost:	Funding Source: 2024 Budget	Budgeted: 🔀 Yes	🗌 No	🗌 N/A					
ACTION									
Passed	Failed	Tabled							

### Great River Regional Library 2024 Year End Budget Projections

				November &	Projected YTD		% YTD	
Revenue Source	Budget	YTD to 10/31/24	YTD Balance	December Estimate	Revenue	<b>Projected YE Balance</b>	Budget	Notes and Comments
BENTON COUNTY	537,890 00	537,890.00	-	-	537,890.00	-	100.00%	
MORRISON COUNTY	517,025 00	517,025.00	-	-	517,025.00	-	100.00%	
SHERBURNE COUNTY	1,458,316 00	1,458,316.00	-	-	1,458,316.00	-	100.00%	
STEARNS COUNTY	2,300,524 00	2,300,524.00	-	-	2,300,524.00	-	100.00%	
TODD COUNTY	348,368 00	348,368.00	-	-	348,368.00	-	100.00%	
WRIGHT COUNTY	2,321,992 00	2,321,992.00	-	-	2,321,992.00	-	100.00%	
UNASSIGNED FUNDS (2023 SURPLUS)	407,350 00	407,350.00	-		407,350.00	-	100.00%	
UNASSIGNED FUNDS (SPEND DOWN)	200,711 00	200,711.00	-		200,711.00	-	100.00%	
PATRON RECEIPTS	105,000 00	107,122.92	2,122.92	17,000 00	124,122.92	19,122.92	118.21%	
INTEREST	200,000 00	439,430.38	239,430.38	45,000 00	484,430.38	284,430.38	242.22%	Interest rate market
CITY OF SARTELL	20,000 00	20,825.06	825.06	-	20,825.06	825.06	104.13%	
STATE AID - RLBSS	1,638,000 00	1,912,811.29	274,811.29	-	1,912,811.29	274,811.29	116.78%	Legislative formula changes
INTERLIBRARY LOAN DELIVERY	6,200 00	6,200.00	-	-	6,200.00	-	100.00%	
MINITEX LAST MILE GRANT	7,000 00	-	(7,000.00)	7,000 00	7,000.00	-	100.00%	
REIMBURSEMENTS-CITY OF ST CLOUD	85,000 00	89,355.13	4,355.13	-	89,355.13	4,355.13	105.12%	
<b>REVENUE FUND-MCIT &amp; MISC</b>	15,000 00	647.76	(14,352.24)	3,000 00	3,647.76	(11,352.24)	24 32%	
OPERATING BUDGET	\$ 10,168,376.00	\$ 10,668,568.54	\$ 500,192.54	\$ 72,000.00	\$ 10,740,568.54	\$ 572,192.54	105.63%	

Expense Type	Budget	YTD to 10/31/24	YTD Balance	December Estimate	Expenses	Projected YE Balance	Budget	Notes and Comments
EMPLOYEE SALARIES	6,326,240 00	5,207,440.69	1,118,799.31	993,495 00	6,200,935.69	125,304.31	97 37%	
EMPLOYEE BENEFITS	869,400 00	511,467.79	357,932.21	112,300 00	623,767.79	245,632.21	71.18%	Increased state aid, (see revenues)
WORKERS COMPENSATION	33,100 00	33,071.00	29.00	-	33,071.00	29.00	99 91%	
ER PAYROLL TAXES-PERA	911,300 00	754,498.44	156,801.56	178,775 00	933,273.44	(21,973.44)	104.82%	
ANNUAL PTO PAYOUT/CONVERSION	12,000 00	11,381.18	618.82	-	11,381.18	618.82	94 84%	
PERSONNEL	\$ 8,152,040.00 \$	6,517,859.10 \$	1,634,180.90	\$ 1,284,570.00 \$	7,802,429.10	\$ 349,610.90	95.71%	
REGIONAL BOARD MEETINGS	6,800 00	6,843.41	(43.41)	3,600 00	10,443.41	(3,643.41)	153.58%	Addition of Youth Advisory Council
STAFF DEVELOPMENT SERVICES	24,500 00	10,233.64	14,266.36	14,266 36	24,500.00	-	100.00%	
ALL STAFF DAY	7,300 00	6,835.60	464.40	425 55	7,261.15	38.85	99.47%	
MEMBERSHIPS & SUBSCRIPTIONS	5,000 00	3,761.95	1,238.05	1,238 05	5,000.00	-	100.00%	
								Increase to postage rates for mailed
PATRON CONTACT SERVICES	60,000 00	56,199.09	3,800.91	9,800 00	65,999.09	(5,999.09)	110.00%	notices, new contact strategy
BUILDING MAINTENANCE	105,000 00	168,972.44	(63,972.44)		168,972.44	(63,972.44)	160.93%	St. Cloud lighting project
INSURANCE-CONTENTS/OTHER	40,150 00	41,951.00	(1,801.00)		41,951.00	(1,801.00)	104.49%	
CATALOG SERVICES	94,000 00	47,423.48	46,576.52	46,576 52	94,000.00	-	100.00%	
AUDIT	25,000 00	24,365.00	635.00		24,365.00	635.00	97.46%	
PUBLIC LICENSING SERVICES	4,590 00	4,818.00	(228.00)		4,818.00	(228.00)	104.97%	
TELEPHONE	31,000 00	25,307.49	5,692.51	5,692 51	31,000.00	-	100.00%	
DELIVERY SERVICES	2,200 00	1,711.29	488.71	350 00	2,061.29	138.71	93.70%	
EQUIPMENT RENTAL & REPAIR	27,500 00	23,485.28	4,014.72	4,950 00	28,435.28	(935.28)	103.40%	
	\$ 27,500.00 \$	23,485.28 \$	4,014.72	\$ 4,950.00 \$	28,435.28	\$ (935.28)	103.40%	
COMMUNICATIONS & MARKETING	31,000 00	24,100.39	6,899.61	6,899.61	31,000.00	-	100.00%	]
	\$ 31,000.00 \$	24,100.39 \$	6,899.61	\$ 6,899.61 \$	31,000.00	\$-	100.00%	
SALES TAX	 4,000 00	4,299.00	(299.00)	-	4,299.00	(299.00)	107.48%	
HRIS/PAYROLL SERVICES	86,200 00	86,199.30	0.70	10,300 00	96,499.30	(10,299.30)	111.95%	Paylocity implementation fees

Expense Type	Budget	YTD to 10/31/24	YTD Balance	December Estimate	Expenses	Projected YE Balance	Budget	Notes and Comments
LEGAL SERVICES	12,000 00	7,998.84	4,001.16	3,000 00	10,998.84	1,001.16	91.66%	
SYSTEM DIRECTORS FUND	6,500 00	6,641.58	(141.58)	298 24	6,939.82	(439.82)	106.77%	
SERVICES AND CONTRACTS	\$ 572,740.00	\$ 551,146.78 \$	21,593.22	\$ 107,396.84	\$ 658,543.62	\$ (85,803.62)	114.98%	
SUPPLIES	2,400 00	2,289.31	110.69	110.69	2,400.00	-	100.00%	
SUPPLIES	57,000 00	47,458.47	9,541.53	9,541 53	57,000.00	-	100.00%	
SUPPLIES	 300 00	-	300.00	300 00	300.00	-	100.00%	
	\$ 59,700.00	\$ 49,747.78 \$	9,952.22	\$ 9,952.22	\$ 59,700.00	\$-	100.00%	
POSTAGE	14,000 00	11,822.96	2,177.04	2,177 04	14,000.00	-	100.00%	
COMMODITIES	\$ 73,700.00	\$ 61,570.74 \$	12,129.26	\$ 12,129.26	\$ 73,700.00	\$-	100.00%	
FLEET - FUEL	27,000 00	24,472.74	2,527.26	2,527 26	27,000.00	-	100.00%	
FLEET - INSURANCE	4,000 00	3,365.00	635.00		3,365.00	635.00	84.13%	
FLEET - REPAIRS & MAINTENANCE	11,500 00	6,753.83	4,746.17	4,746.17	11,500.00	-	100.00%	
MILEAGE REIMBURSEMENTS	1,000 00	1,098.13	(98.13)	600 00	1,698.13	(698.13)	169.81%	
MILEAGE REIMBURSEMENTS	 25,000 00	29,231.10	(4,231.10)	4,000 00	33,231.10	(8,231.10)	132.92%	
	\$ 26,000.00	\$ 30,329.23 \$	(4,329.23)	\$ 4,600.00	\$ 34,929.23	\$ (8,929.23)	134.34%	
VEHICLE EXPENSES	\$ 68,500.00	\$ 64,920.80 \$	3,579.20	\$ 11,873.43	\$ 76,794.23	\$ (8,294.23)	112.11%	
BOOKS & PRINT MATERIALS	560,000 00	422,856.99	137,143.01	137,143 01	560,000.00	-	100.00%	
PERIODICALS	52,000 00	26,464.74	25,535.26	25,535 26	52,000.00	-	100.00%	
MEDIA	90,000 00	45,206.00	44,794.00	44,794 00	90,000.00	-	100.00%	
ELECTRONIC SERVICES	 269,370 00	233,068.38	36,301.62	36,301.62	269,370.00	-	100.00%	
LIBRARY MATERIALS	\$ 971,370.00	\$ 727,596.11 \$	243,773.89	\$ 243,773.89	\$ 971,370.00	\$-	100.00%	
OPERATING EQUIPMENT	 4,500 00	-	4,500.00	4,500 00	4,500.00	-	100.00%	
	\$ 4,500.00	\$ - \$	4,500.00	\$ 4,500.00	\$ 4,500.00	\$-	100.00%	
SMALL EQUIPMENT	 1,500 00	1,027.90	472.10	472.10	1,500.00	-	100.00%	
	\$ 1,500.00	\$ 1,027.90 \$	472.10	\$ 472.10	\$ 1,500.00	\$-	100.00%	
EQUIPMENT	\$ 6,000.00	\$ 1,027.90 \$	4,972.10	\$ 4,972.10	\$ 6,000.00	\$-	100.00%	
CONTINGENCY	400.00	59.40	340.60	340.60	400.00	-	100.00%	
AUTOMATION MAINTENANCE	167,376 00	152,547.08	14,828.92	14,828 92	167,376.00	-	100.00%	
AUTOMATION EQUIPMENT	10,600 00	84.17	10,515.83	10,515 83	10,600.00	-	100.00%	
AUTOMATION EQUIPMENT	 80,000 00	64,576.97	15,423.03	15,423 03	80,000.00	-	100.00%	
	\$ 90,600.00		25,938.86		· ·	\$ -	100.00%	
PROFESSIONAL SERVICES	2,000 00	750.00	1,250.00	1,250 00	2,000.00	-	100.00%	
AUTOMATION SOFTWARE	2,000 00	372.00	1,628.00	1,628 00	2,000.00	-	100.00%	
AUTOMATION SOFTWARE	 61,650 00	9,229.16	52,420.84	52,420 84	61,650.00	-	100.00%	
	\$ 65,650.00		55,298.84	\$ 55,298.84		\$-	100.00%	
AUTOMATION OPERATING	\$ 323,626.00	\$ 227,559.38 \$	96,066.62	\$ 97,316.62	\$ 323,626.00	\$-	100.00%	
OPERATING FUND	\$ 10,168,376.00	\$	2,016,635.79	\$ 1,762,372.74	\$ 9,912,862.95	\$ 255,513.05	97.49%	

Year End Projections	<b>Operating Revenues</b>	\$	10,740,568.54	105.58%
Operating Expenses		\$	9,912,862.95	97.54%
\$			-	
Surplus			827,705.59	8.14%



# 2024 Budget Surplus Funds as 2026 Budget Revenue

Submitted by Karen Pundsack, Executive Director

Amy Anderson, Associate Director – Accounting

BOARD ACTION REQUESTED					
Information	Discussion	Action Requested			

## RECOMMENDATION

Approve the designation of \$350,000 of anticipated surplus funds from GRRL's 2024 Operating Budget to supplant revenue in the 2026 Operating Budget.

## **BACKGROUND INFORMATION**

Supporting Documents Attached

As previously discussed at GRRL Board meetings, the use of a prior year's budget surplus funds would offset county signatory contributions for the next budget year.

## **FINANCIAL IMPLICATIONS**

Estimated Cost: \$350,000 Funding Source: 2024 Budget Surplus Budgeted: Ves N/A

ACTION		
Passed	Failed	Tabled



# **Aide Positions Pay Grade Change**

Submitted by Karen Pundsack, Executive Director

Amy Anderson, Associate Director – Accounting

## **BOARD ACTION REQUESTED**

Information

Discussion

Action Requested

## RECOMMENDATION

Recommend approval to move the following positions from Pay Grade 6 to Pay Grade 8:

- Distribution Aide
- Circulation Aide
- Library Aide
- Summer Aide

Recommend approval to move the following position from Pay Grade 6 to Pay Grade 9:

• Senior Library Aide

## BACKGROUND INFORMATION

Supporting Documents Attached

• Current 2024 Pay Range and Proposed 2025 Pay Range

The compensation consultant recommends moving the Distribution, Circulation, Library, and Summer Aide positions to Pay Grade 8, and the Senior Library Aide position to Pay Grade 9. These positions are difficult to fill and experience high levels of turnover. This change will assist the organization in addressing recruitment, retention, and market mismatch challenges.

FINANCIAL	IMPLICATIONS
-----------	--------------

Estimated Cost: \$31,300	Funding Source: 2024 Budget Surplus	Budgeted: Yes	🖂 No	∏ N/A

ACTION		
Passed	Failed	Tabled

Pay Grade	Classification		Minimum	Midpoint	Maximum
9		Annually	\$27,538.37	\$31,696.70	\$35,855.04
		Hourly	\$13.24	\$15.24	\$17.24
8		Annually	\$26,180.54	\$30,169.15	\$34,136.54
		Hourly	\$12.59	\$14.50	\$16.41
7		Annually	\$24,950.02	\$28,726.46	\$32,545.34
		Hourly	\$12.00	\$13.81	\$15.65
6	Distribution Aide	Annually	\$23,528.54	\$27,092.83	\$30,680.00
	Circulation Aide	Hourly	\$11.31	\$13.03	\$14.75
	Library Aide				
	Senior Library Aide				
	Summer Aide				

## Great River Regional Library 2024 Pay Range

## Great River Regional Library 2025 Pay Range

Pay Grade	Classification		Minimum	Midpoint	Maximum
9	Senior Library Aide	Annually	\$28,089.98	\$32,333.18	\$36,576.38
		Hourly	\$13.50	\$15.54	\$17.58
8	Distribution Aide	Annually	\$26,710.94	\$30,763.20	\$34,815.46
	Circulation Aide	Hourly	\$12.84	\$14.79	\$16.74
	Library Aide				
	Summer Aide				
7		Annually	\$25,459.20	\$29,299.30	\$33,203.04
		Hourly	\$12.24	\$14.09	\$15.96
6		Annually	\$23,995.30	\$27,644.45	\$31,283.20
		Hourly	\$11.54	\$13.29	\$15.04



# Automated Materials Handling System and Radio Frequency Identification

Submitted by Brandi Canter, Lead Patron Services Supervisor Jami Trenam, Associate Director – Collection Development

BOARD ACTION REQUESTED					
Information	Discussion	Action Requested			
RECOMMENDATION					

Designate \$350,000 from the 2024 Budget surplus for future Automated Materials Handling System (AMHS) projects and Radio Frequency Identification (RFID) conversion.

## **BACKGROUND INFORMATION**

Supporting Documents Attached

St. Cloud's AMHS is obsolete technology. It will be costly to replace the system or move to manual staff check-in. Per GRRL's lease with the City of St. Cloud, ownership and maintenance of the AMHS is slowly transitioning from the city to GRRL. GRRL and the city evenly share maintenance and repair costs through 2026. In 2027, GRRL assumes 75 percent of the cost, and by 2033, GRRL assumes complete financial responsibility and ownership of the AMHS.

The AMHS and Collection Security work group researched options to improve materials handling regionally and in St. Cloud. AMHS technology has changed significantly over the past 15 years. The good news: it is possible to use an AMHS to process delivery and distribute regional materials. The bad news: technology used to read barcodes and handle electromagnetic security is less common and more expensive than in the past, as more libraries have switched to RFID.

The work group will forward findings to the Leadership Support Team (LST) by year-end for inclusion in the next strategic plan. Initial recommendations include replacing the AMHS in St. Cloud with a machine capable of sorting regional delivery, piloting a simple sorter in a branch library, and planning an RFID conversion.

Because of the significant capital investment needed, we propose designating funds for these projects.

FINANCIAL IMPLICATIONS				
Estimated Cost: \$350,000	Funding Source: 2024 Budget Surplu	s Budgeted: 🗌 Yes	🔀 No	□ N/A
ACTION				
Passed	Failed	Tabled		